

# ATHLETIC AGREEMENT

This agreement made and entered into on October 1, 2018 by and between the authorities of **Global Sports Management** of 1724 Evening Shade Lane, Knoxville, TN 37919 (hereafter GSM) and **Louisiana State University** (hereafter LSU) stipulates:

First: GSM will provide a **foreign tour** for LSU Men's Basketball team to:

**Tour Area:** Madrid, Valencia, Barcelona, Spain

**Price:** \$4,800 per person, double occupancy

**Proposed Tour Dates:** August 12 to August 22, 2019

The prices are per person and are based on a minimum of 25 people and are subject to change. Fuel surcharges from airlines or bus companies added after contract date may be added. Currency changes of more than 10% from contract date may result in additional charges.

**Tour Competition:** Total number of games on tour will be 4.

Second: **Foreign Tour Conditions**

GSM will provide for LSU Men's Basketball:

1. Round trip coach airfare from New Orleans to Madrid and Barcelona to New Orleans.
2. Ground transportation by charter bus.
3. Hotel stays with double occupancy.
4. Breakfast daily at hotel.
5. Sightseeing to three destinations.
6. Sanctioning fees with USA Basketball and foreign basketball federations.
7. Provide a GSM escort to accompany LSU during the tour.

LSU is responsible for:

1. Payment for the tour package to GSM. The price is based on double occupancy; *additional cost for single occupancy is \$750 per room.*
2. Providing or obtaining all necessary visas and passports.
3. All incidentals including, but not limited to, phone calls, laundry, shopping, parking, tolls and sightseeing.
4. Securing travel and medical insurance for each member of your traveling party.
5. Any extra meals.
6. Any extras that LSU requests. This could include, but is not limited to, single occupancy hotel rooms, first class or business class airfare, requested air deviations, extra tour days, and visiting additional or specifically requested cities.

7. Ground transportation to departure and return airport.

Third: **Penalties**

If GSM cancels the foreign tour, LSU will receive all payments made under this contract in refund and be released from all conditions of this contract. If it becomes necessary for GSM to cancel the foreign tour for any reason beyond the control of GSM such as, but not limited to, war, civil disturbances, transportation strikes, and natural disasters, GSM can reschedule the tour for the following year.

If LSU must cancel the foreign tour, LSU will receive a refund based on the following schedule:

**Deposit is non-refundable and not included in the calculations for refund**

120 days or more prior to departure --	80% of tour cost
75-119 days prior to departure --	60% of tour cost
46-74 days prior to departure --	25% of tour cost
Within 45 days prior to departure --	10% of tour cost
Less than 20 days -- no refund	

To cancel a tour, LSU must notify GSM in writing of their intention. The date that this letter is received is the date used to calculate penalties.

Fourth: LSU agrees to adhere to all USA Basketball and NCAA guidelines necessary in conducting a foreign tour.

Fifth: **Payment Schedule**

- o \$5,000 non-refundable deposit is by December 1, 2018.
- o 50% of approximate tour cost due May 15, 2019.
- o Balance of tour cost due July 15, 2019.

In the event of a situation beyond the control of GSM that entails LSU staying additional nights on the tour and /or modifying their flight itinerary, LSU is responsible for the additional charges.

Please initial each page, sign and return the enclosed copy of this agreement to serve as our definite mutual agreement. This agreement must be signed and returned to GSM within 15 days. After this date, the above terms may no longer apply.



Organization: Global Sports Management

Name: Maury D. Hanks

Title: President

Signature:



Date:

12/3/18

University: Louisiana State University

Athletic Director:

MATTHEW LaBONOE

Signature:



Date:

11/27/18